ETEXT ATTACHMENT

04/27/2005 16:23

We are responding to your request to correct the reports of the National Association of Insurance and Advisors Political Action Committee (NAIFAPAC) for the period October 14, 2004 through November 22, 2004. Our analysis of the reports indicates that we have made mathematical errors on Schedules Bland D that produced the negative cash balance of \$128,846.42 in our report ending November 22, 2004. The error was produced by misallocating the cost of administering NAIFAPAC. Beginning with our report on activity starting January 1, 2003, we error eously reported the total expenses of administering NAIFAPAC instead of reporting only the portion of the administrative expenses that were paid by NAIFAPAC. This error accounts for the negative cash ending balance erroneously reported on the November 22, 2004 report.

We are in the process of adjusting Schedules B and D for all our 2003-4 reports and will have them to you as soon as possible. We ariticipate that all amended reports will be filed with the FEC by May 9, 2005. We will also change our internal accounting system so that we report to the FEC only the expenses that are paid by NAIFAPAC and not those expenses paid by NAIFA, the connected association. As a result, we will also be filing amended reports from the 2004 post-general election report to the April 2005 report to adjust Schedules B and D.

Our review of reports prior to 2003 indicates that we properly reported administrative expenses charged to the political account. Therefore, we believe no adjustments will be necessary on reports filed prior to 2003.